



Membership Application

Building Industry Association of Southern California, Inc.
Developer – General Contractor – Apartment - Remodeler

PAGE 1

Company Name _____

Address _____ City _____ State _____ Zip _____

Phone _____ Company URL _____

Primary Contact _____ Title _____ Email _____

Billing Contact _____ Title _____ Email _____

Please list additional staff to be placed on your company's BIA roster to ensure their receipt of important announcements such as industry news, educational and networking opportunities. You may attach a separate staff registration sheet if necessary.

Additional Contact _____ Title _____ Email _____

Additional Contact _____ Title _____ Email _____

Additional Contact _____ Title _____ Email _____

Who recommended that you join BIASC?

Name _____ Company _____

DEVELOPER – GENERAL CONTRACTOR – APARTMENT - REMODELER

Annual dues are one year from the point in which the company joins not on a calendar year.

- | | |
|---|---|
| <input type="checkbox"/> Affordable Housing Builder \$1,500 Annual Dues | <input type="checkbox"/> Apartment Builder \$2,600 Annual Dues |
| <input type="checkbox"/> Commercial/Industrial Builder \$1,500 Annual Dues | <input type="checkbox"/> Labor Agreement Signatory \$1,050 Annual Base + Man Hours + UCC Dues |
| <input type="checkbox"/> Remodeler \$751 Annual Dues | <input type="checkbox"/> General Contractor/Specialty Contractor \$1,500 Annual Dues |
| <input type="checkbox"/> Developer \$3,000 Annual Dues | <input type="checkbox"/> Master Plan Developer \$25,000 |
| <input type="checkbox"/> Yes, please accept my \$25 contribution for the Building Industry Technology Academy (BITA)* | |

Join the BIASC specialty Council that is right for you!

Indicate Council/s of your choice below and be sure to add the correct Council dues amount to payment total on Page 2. Fee per person (for each category.)

- ☐ SAGE - \$95 (Optional NAHB 55+ Housing Council Membership: add \$100) ☐ Greater Sales & Marketing - \$95 ☐ Union Contractors - \$225
- ☐ Customer Service Builders – sponsorship only (if box is checked BIASC staff will contact you with further information.)

Members have full privileges at all four BIASC Chapters! Please check the BIASC Chapters you wish to receive communications from. You may choose one, all or some.

- ☐ Baldy View (San Bernardino County) ☐ LA/Ventura ☐ Orange County ☐ Riverside County (includes Desert Region)

Help us ensure that your goal/s for joining BIA will be achieved. Please indicate your main reason/s for joining BIASC:

- ☐ Supporting the advocacy work and other important efforts of BIA on behalf of the building industry
- ☐ Networking – Creating and maintaining relationships in the building industry and building awareness of your company and its offerings
- ☐ Accessing the online member directory ☐ Taking advantage of the members-only discounts ☐ Other: Use lines below for additional input:



Membership Application Page 2 – Please Complete All Sections

1) Please help us categorize your company for the online directory by telling us your primary business activities:

Example: 1. Developer 2. Custom Home Builder 3. Multi-family Home Builder - Please list at least one business activity:

1 - _____ 2 - _____ 3 - _____

2) Total Number of Permanent Full Time Employees _____

3) Labor Coverage (If applicable, please list Union Agreements to which you are signatory): _____

PAYMENT

Please see the Developer & Non-Assessed Builder Member Categories on Page 1 to determine your dues level and complete all necessary items below:

I will be paying with: ☐ Company Check ☐ VISA ☐ MasterCard ☐ American Express

Checks should be made out to **BIASC** and mailed to: 24 Executive Park, Suite 100, Irvine CA 92614

You may also fax this application to 949-296-3499 or email it to membership@biasc.org

Credit Card Payment Info:

Cardholder Name (please print) _____

Credit Card # _____ Expiration _____ CVV/CVC2 Code _____

Cardholder Signature _____ Billing Zip Code _____

I Hereby Authorize BIASC to Charge the Above Card for my correct Builder base dues amount,

Assessments (If applicable, refer to calculation totals on Assessment form/s) and Council dues (if applicable) for the total of:

\$ _____

► Credit card payments must include Cardholder Name, Signature, Expiration, and Billing Zip Code to be processed.

Applicant Signature _____ Date _____

Print Name _____ Title _____

Dues are non-refundable after the application is approved and processed for membership. BIASC Tax ID# 95-2507082

***BITA contribution:** BITA is a four-year training program providing vocational education and develops work skills for students in 11 local Southern California high schools.

Political Action Committee Funds Allocation: A portion of your membership dues will be allocated to the BIASC Political Action Committee (PAC).

If your company policies prohibit such contributions, please check this box ☐. PLEASE NOTE: This will not change your membership dues amount.

Tax Information: Dues payments to BIASC are not deductible as charitable contributions for federal income tax purposes. However, all payments may be tax deductible as ordinary and necessary business expenses with a portion subject to exclusion for lobbying activities.

BIASC Proudly Promotes and Protects All of Southern California's Construction and Building Industry!
Find us on the web at www.biasc.org or call us at 949-553-9500

BIA of Southern California's Regional Councils: Join Today, *Network Tomorrow!*



Shaping Advancements in Generational Environments (SAGE)

The Council on SAGE provides the education and networking tools needed to ensure success in building for and serving the senior market. The council offers members a chance to learn and share information with others in their field, helping them to maintain their competitive edge. The Council on SAGE events are very well attended!



Customer Service Builders Council (CSBC)

The CSBC provides a forum where customer service professionals can network and share ideas on new technologies and innovative solutions for warranty and service within the building industry, improvements in product quality and service, and educational resources for both the industry and the public. Better customer service = better client relationships!



Greater Sales & Marketing Council (GSMC)

The Greater Sales & Marketing Council's mission is to deliver greater reward, greater benefits and greater return to our members throughout Southern California by providing a forum for Membership, Education, Networking, Recognition, Sponsorship and Mentoring. Join GSMC and be a part of the group that holds several outstanding events a year!



Remodelers & Custom Builders Council (RCBC)

The Remodelers & Custom Builders Council is a professional network created to help remodelers and custom home builders identify ways to establish and maintain credibility with customers, exchange ideas, and develop new services as needed.



Union Contractors Council (UCC)

UCC is composed of union general contractors and subcontractors who share the common concerns of advancing union construction and addressing critical industry issues which impact union contractors. All interested parties can contact Pam Ackrich for more information at 949-553-9500, ext 858 or email her at pamackrich@biasc.org.

Council Dues:

The Council on SAGE: \$95 (Optional NAHB 55+ Housing Council Membership: add \$100)

Customer Service Builders Council: Sponsorship Only

Greater Sales & Marketing Council: \$95

Remodelers and Custom Builders Council: \$85

Union Contractors Council: \$150

To join a Council please see Page 1 of the BIASC Membership Application or contact Councils Manager, Amy Cisneros: 949-553-9500, ext 855 - Email acisneros@biasc.org



WHAT IS BILD?

Formed in 1987, the Building Industry Legal Defense Foundation (“BILD”) is the premier legal advocate for the building and construction industry in California. The purposes of BILD are:

- To initiate or support litigation or agency action designed to improve the business climate for the building industry;
- To monitor legal developments and legislation critical to the building industry; and
- To educate the industry, public officials, and the public of legal and policy issues critical to sustaining the building industry.

BILD is a non-profit mutual benefit corporation and wholly-controlled affiliate of the Building Industry Association of Southern California. BILD is governed by its own Board of Directors.

The BILD program covers important issues such as excessive development and school mitigation fees; abuse of the California Environmental Quality Act and other environmental laws such as the Global Warming Solutions Act, Endangered Species Act, and the Clean Water Act; and imposition of restrictive local growth control measures (i.e., ballot box zoning).

BILD exists to ensure that the building industry thrives, and that projects are able to move forward: timely, with sustained profitability for all sectors of the industry, while protecting the rights of the industry and its customers, and while continuing to value natural resources.

WHAT DOES BILD DO?

Judicial

- BILD brings or participates in important legal cases to secure a body of favorable court decisions for private property owners, developers, and other in the construction industry.
- BILD focuses on those issues which have a regional, statewide, or national significance.
- BILD provides financial or other support for selected lawsuits filed on behalf of the building industry.

Legislative

- BILD reviews and supports regional and state legislation of importance to the construction industry.
- BILD works closely with the government affairs officers of the California Building Industry Association, other regional BIA affiliates, the National Association of Home Builders, and other industry partners to develop legislation protective of the rights of property owners and builders.

Regulatory

- BILD works with government agencies to secure reasonable regulations that protect the rights of land owners and others in the building industry while advancing market freedoms, government efficiency, and environmental protection.
- BILD submits comments on regulatory proposals from state and federal resource agencies or other local government entities.
- BILD will also intervene in agency administrative appeals where necessary.

Educational

- BILD hosts an annual law & policy conference to provide builders, developers, attorneys, industry associates, and public officials with the latest information about legislation, policy initiatives, and court decisions that are of critical importance to the industry.
- BILD hosts topical seminars on specific issues such as affordable housing laws, environmental regulation, and construction defect laws, throughout the year.

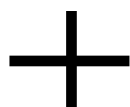
HOW CAN I HELP BILD?

- Help identify potential significant issues so BILD is aware of the problem.
- Provide foundational funding through the annual BILD check-off contribution when renewing BIASC membership.
- Participate in case-specific fundraising efforts targeted for BILD.
- Attend BILD-sponsored conferences and seminars.

Find more info—including latest legal updates—at www.BILDFoundation.org



Southern California



\$\$ in the Bank!!

Reduce Expenses with Your BIASC Membership

As a BIASC member, you have access to several offers that will reduce expenses for goods and services your company uses every day.

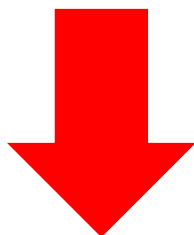
Please take note of the following members-only discounts and be sure to register for as many as possible and maximize their impact on your company's bottom-line:

- **Lowe's ProServices Discounts:** 2% on your Lowe's Accounts Receivable (LAR) purchases, free delivery on purchases over \$500, and an additional 5% on in-store purchases (see page 2)
- **\$500-\$1,000 off qualifying GM, Chrysler, Dodge, Jeep, Ram & Fiat vehicles** (see page 5)
- **Special discounts on HOUZZ.com** (see page 6)
- **Up to 22% on Verizon Wireless plans and MORE** from the National Purchasing Partners Program (**NPP**) (see page 3 & 4)
- **Customized General Liability programs** for builders and contractors from CDS Insurance that include 10 hours of FREE Risk Review consultation
- **Low rates on BIASC Career Center www.biasc.org**
- **And many more: SEE FOLLOWING PAGES!**

Questions?

Contact Denise Kennedy at 949-777-3854, or via email at dkennedy@biasc.org

Please See the Full List of Available Discounts





Member Advantage at a Glance

www.nahb.org/ma

Amazon Business - Create an Amazon Business account and gain access to the NAHB Amazon store which offers recommended products tailored to your industry's needs while unlocking additional business savings. Sign up here, www.amazon.com/NAHB

Capital One Spark Business Card -With the Spark® Cash credit card, you'll earn unlimited 2% cash back on every purchase—plus, there is no annual fee to use your card. Click here to learn more: <https://capt1.co/NAHB>

Houzz –Free access to the concierge service, instant approval into the Houzz Trade Program giving trade-only discounts up to 50% off, plus special discounts on local advertising. Visit www.houzz.com/NAHBmembers

FCA US LLC - A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit www.nahb.org/fca to learn more.

Lowe's - Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) or Lowe's Business Accounts (LBA) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR or LBA.

General Motors – General Motors is proud to offer NAHB Members a Private Offer of up to \$1,000 on your next Chevrolet, Buick and GMC vehicle. Visit www.nahb.org/gm to learn more.

UPS Savings Program & YRC Freight - UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 1-800-MEMBERS (800-636-2377) for more information.

GEICO - Exclusive NAHB discounts for members on auto insurance. Visit www.geico.com/disc/nahb or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

2-10 Home Buyers Warranty - Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

TSYS (formerly TransFirst) - Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free "Savings Analysis" call 800-613-0148 or visit www.tsysassociation.com/NAHB.

Dell - Up to 30% off on all Dell computers. Call 800-757-8442 and Mention NAHB or visit www.dell.com/nahb.

ConstructionJobs.com - NAHB offers a recruitment tool to all NAHB members in their search for new employees. NAHB members enjoy a 20% discount off standard rates. Visit: <https://www.nahb.org/en/members/member-discounts/archived-webpages/nahb-career-center.aspx> to connect with top talent and top employers in the construction industry today.

Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb, or call 800-654-2200 and use CDP# 51046.

Avis - Up to 25% off car rental base rates and FREE Avis Preferred Service membership at www.avis.com/nahb, or call 800-331-1212 and use AWD code G572900.

Budget - Up to 25% off car rental base rates and FREE Budget Fastbreak at www.budget.com/nahb, or call 800-283-4387 and use BCD code Z536900.

Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 and mention NAHB.

Omaha Steaks - Save 10%, in addition to any online specials. www.OSincentives.com/promo/nahb

TripBeat- 25% discount on over 200,000 vacation rentals worldwide. Call 844-367-6433 and mention NAHB at time of reservation or go to www.tripbeat.com/nahb.

Wyndham Hotel Group - 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma and click on the Wyndham logo to find out more.

FTD - 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421.



Discount Pricing

For Building Industry Association of Southern California, Inc. Members

The Building Industry Association of Southern California, Inc. partners with NPP to provide discounts on products and services. NPP negotiates the rates, and makes them available to BIA of Southern California members.



The nation's largest and most reliable 4G LTE network. **22% discount** on eligible wireless calling plans \$34.99 and higher (five line minimum, two corporate lines required).*



A more human resource.™

ADP makes payroll, HR and tax compliance easy to manage. Save on RUN powered by ADP® or Workforce Now.®



Top-tier pricing with one of the nation's leading single-source suppliers of industrial gases, head-to-toe safety equipment, and welding supplies.



SHERWIN-WILLIAMS.

Discounts on Industrial Coatings, Chemical Coatings, Architectural Coatings and Paint Supplies.



Premier pricing on **over 16,000** in-stock products, **2,400** custom priced items and up to **8% back** in rebates.



Go paperless and sign legally enforceable documents from any device. Get **15% off** or start your **Free Trial** today.



10% off hotel bookings.



Business Advantage

Contracted pricing on **over 30,000** items.



Start saving today on **over 150,000** brand-name products.



Universal Fuel Services

Complete expense management solution for commercial fleets of all sizes.

more discounts



Payment Processing at a price tailored to fit your needs.



Track vehicles, equipment, or both.
Low monthly and **20% off** hardware.



10% off truly risk-free fleet tracking. No contract or hardware purchase required.



15% off online legal services.



On demand teleconferencing and web collaboration that's simple, easy to use, and available anytime.



Award winning all-inclusive cloud-based phone system.
Save 15% on any plan plus **\$50 off** hardware.



80% savings on National and Regional LTL shipments. **10% savings** on YRC Time Critical.

Get Started

Sign up with NPP to access these discounts.

- Visit www.mynpp.com/bia-southern-california, click **START SAVING**
- Select **COMPANY SAVINGS** and enter your company information
- Click **SUBMIT** and start saving

You will receive an email to confirm your NPP account so you can start saving.

Employee Discounts

Your employees have access to discount pricing through NPP as well. Here are the products and services available to them:



Up to **18% off** eligible plans.



Up to **35% off** laptops, tablets and more!



Save on **over 150,000** brand-name products.



10% off hotel bookings.



10% off pet insurance.



20% off flowers, gift baskets, and more.



Save 50% when you shop at spyoptic.com with your NPP promo code.



GPS and Activity Tracking for your pets.



30% off Work and Corporate Casual footwear.



Save 10-60% on dental care, plus an extra **15% off + 3 months free**.



25% off laptop and mobile device protection.



20% off delivered gifts for any occasion.

* Industry eligibility requirements apply

All Verizon Wireless offers are for a limited time only and are subject to equipment availability. Verizon Wireless reserves the right to change or modify all offers at any time without notice. All terms and conditions are subject to and governed by Verizon Wireless' Agreement with Customer including, but not limited to, customer eligibility requirements. Every effort is made to ensure the accuracy of the Verizon Wireless offers, however, Verizon Wireless is not responsible for any errors or omissions.

We're in the offering NAHB members up to \$1,000 business.



2018 Chevrolet
Low Cab Forward 3500HD

2018 Chevrolet
Express 2500 Cargo Van

2018 Chevrolet
Silverado 2500HD

2018 GMC
Sierra 1500

USING THE PRIVATE OFFER FOR NAHB MEMBERS IS EASY:

1. Get your NAHB Proof of Membership by logging into NAHB.org and obtaining your verification form.
2. Visit your local Chevrolet dealer and mention this Private Offer.
3. Select an eligible vehicle(s) to purchase or lease and present your NAHB proof of membership.

For even more value, combine this offer with the National Fleet Purchase Program and Business Choice Offers. For full details on the Private Offer, NAHB members should visit nahb.org/gm.

Example offer for NAHB members who are business owners purchasing a 2018 Chevrolet Express 2500 Cargo Van.

Up to \$1,000 Private Offer ¹	+	\$3,750 National Fleet Purchase Program (FVX) ²	+	Up to \$1,200 Eligible Accessory Cash Allowance ³	=	Up to \$5,950 In Potential Value
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GENERAL MOTORS FLEET



¹Private offer amount varies by model. City Express and Low Cab Forward receive a \$250 Offer for both Fleet and Retail deliveries. Fleet deliveries on the Buick Enclave, Chevrolet Traverse, Silverado, Express, Suburban, Tahoe, GMC Acadia, Sierra, Savana, Yukon, XL receive a \$1,000 Offer. All other Fleet or Retail deliveries receive a \$500 Offer. Valid toward the purchase or lease of eligible new 2017 and 2018 model year vehicles. Offer excludes Chevrolet Bolt, Camaro, SS, Corvette, Sonic, Spark, Trax, Volt, Buick Cascada, LaCrosse, Regal, Verano, and all Cadillac vehicles. Additional GM models may be excluded from time to time at GM's sole discretion. Customer must take delivery by 1/2/2019. Not compatible with some other offers. Not valid on prior purchases. See dealer for details. ²Offer available to qualified fleet customers through 1/2/2019. Not compatible with some other offers. Take delivery by 1/2/2019. See dealer for details. ³To qualify, vehicle must be used in the day-to-day operations of your business and not solely for personal/non-business-related transportation purposes. For complete program requirements, including information regarding offers, vehicles, equipment, options, warranties, and ordering, consult your dealer or visit www.gmbusinesschoice.com. Requires \$500 minimum purchase. Cash Allowance will be equal to the amount spent up to \$1,200. Not eligible on Associated Accessories from third-party independent suppliers. Not available with some other offers. Take delivery by 1/2/2019. See dealer for details. ©2018 General Motors, LLC. All rights reserved. The marks appearing in this ad are the trademarks or service marks of GM, its subsidiaries, affiliates, or licensors.



Special Houzz Benefits for NAHB Members

40 million people use Houzz every month to build and remodel their homes, making Houzz the place to be to showcase your work, build your brand, and reach new clients.

Over 37,000 NAHB Members are Enjoying Exclusive Benefits Including



Instant approval to the Houzz Trade Program giving you trade-only discounts up to 50% off on hundreds of thousands of items



Free access to a dedicated account manager that can help you with design, product sourcing and order management



Special pricing on local advertising to reach homeowners in your area that are looking for your services

Learn more: houzz.com/NAHBmembers

“80% of my business is coming directly through Houzz. The best part is the quality of the homeowners who are reaching out.”

Gittleman Construction

Member of HBA of Southeastern Michigan

“In addition to doing the design and build work, clients are now asking us to source furniture and decor for their projects. We use Houzz because searching and purchasing products is both simple and robust and helps us realize the perfect space for our clients.”

CG&S Design-Build

Member of Texas Association of Builders





Southern California



CALIFORNIA BUILDING INDUSTRY ASSOCIATION

WORKERS' COMP GROUP PROGRAM

ABOUT US

CBIA strives to provide our members with the best business solutions. **Workers' compensation** insurance is a major component of every company's balance sheet, and purchasing insurance continues to be difficult and expensive for contractors, developers and construction-related companies throughout the state. Many carriers have pulled out of insuring the construction industry altogether, leaving companies like yours forced to deal with a larger business expense and fewer options. But there's good news...

CBIA has an **exclusive** offer for its members: A workers' compensation safety group program that provides **affordable workers' compensation insurance** at a discounted rate. In addition to savings, the program provides resources and tools to promote safety – which ultimately protects or drives down your experience modification

Why wait? Call us or your broker to get access to this member benefit

PROGRAM FEATURES

- Exclusive to CBIA Members
- 5% Group Discount on Premium Rates
- Additional Rate Reduction Modifications May be Available
- Group Program Eligibility – Minimum Annual PAYROLL of \$30,000
- Unlimited Access to Risk Management Platform
- Includes Construction and Construction Trade Class Codes (few exceptions apply)
- A+ by A.M. Best Rated Insurance Company
- Quick Quote Turnaround

For more information on how to receive a quote, please contact your local BIA or Broker

email: info@sisprogram.com call toll free: (844) 296-2472

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