

WHEN YOU JOIN, YOU BECOME A PART OF ALL THREE LEVELS OF THE ASSOCIATION:

1

BIA of Southern California

17744 Sky Park Circle, Ste 170
Irvine, CA 92614
(949) 553-9500 • biasc.org



BIASC includes these four chapters:

BIASC/Baldy View Chapter

8711 Monroe Ct, Ste B, Rancho Cucamonga, CA 91730
(909) 945-1884 • biabuild.com

BIASC/LA & Ventura Chapter

28480 Avenue Stanford, Ste 240, Santa Clarita, CA 91355
(661) 257-5046 • bialav.org

BIASC/Orange County Chapter

17744 Sky Park Circle, Ste 170, Irvine, CA 92614
(949) 553-9500 • biaoc.com

BIASC/Riverside County Chapter

3891 11th Street, Riverside, CA 92501
(951) 781-7310 • riversidebia.org

2

California Building Industry Association

1215 K Street, Ste 1200
Sacramento, CA 95814
(916) 443-7933 • cbia.org



3

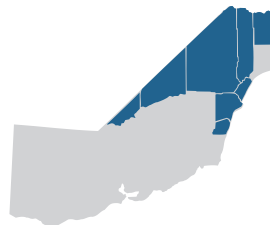
National Association of Home Builders

1201 15th Street NW
Washington, D.C. 20005
(800) 368-5242 • nahb.org



BIA of Southern California

17744 Sky Park Circle, Ste 170
Irvine, CA 92614



Building Industry Association of Southern California

STRENGTH THROUGH ASSOCIATION

A Collective Voice in Southern California

The BIA is the strongest advocate on behalf of the building industry and is the best place to network with the region's developers, builders, consultants, and contractors to build your business.



BIA: A Strong Voice for the Building Industry

Government Affairs Advocacy

BIA fights to cut red tape and unnecessary regulation to clear the path for new home construction and job creation. Your membership is critical because the more members we have, the stronger our voice will be together.

Our Successes Include:

- Dozens of public agencies accepted BIA's fee deferral and reduction program designed to kick-start the housing market. These deferrals and fee reductions helped launch numerous new projects that created hundreds of new opportunities for our members.
- Our efforts to eliminate or modify regulations and unjustified fees have saved the industry tens of millions of dollars, now and in the future.
- Our Political Action Committee (PAC) supports elected officials who understand the importance of homebuilding and home ownership.

Business Development

The BIA is your place to network with the region's largest builders, consultants, and contractors to build your business and increase your bottom line.

Networking Opportunities Include:

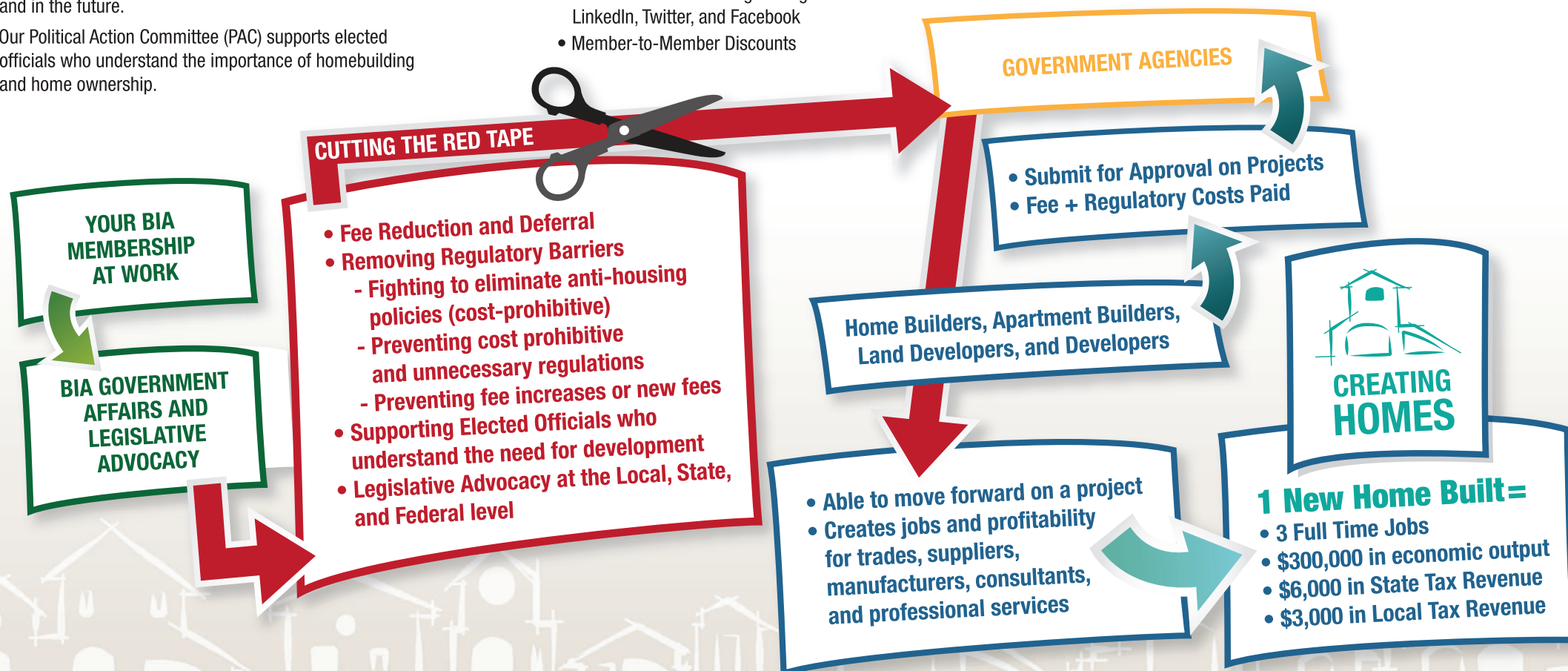
- Do Business with a Member Program
- Committee Participation
- Dinner Meetings, Workshops, Building Industry Show (BIS)
- Annual Golf Tournaments and Other Sporting Events
- Meet the Builder and PASS Events
- Sponsorship and Advertising Opportunities
- Ambassador Program to Connect With a BIA Board Member
- Social Media Networking Through LinkedIn, Twitter, and Facebook
- Member-to-Member Discounts

Education & Industry Information

BIA is your source for the latest news and trends that impact the industry and your bottom line and provide valuable education courses.

We keep you up to date through our:

- Electronic newsletters and calendar of events
- Daily CBIA email roundup of news stories from throughout California
- Meetings, conferences, workshops, and certifications
- Data on building permits, housing starts & related statistics
- Annual Land Development Fee Survey





Firm Name _____

Business Address _____ City _____ State _____ Zip _____

Phone (____) _____ Fax (____) _____

Primary Contact _____ Title _____ Email _____

Your BIASC Membership is a Company Membership. Please list all staff you'd like included in your BIASC membership so that they are informed of all the Association's advocacy, educational and networking opportunities. You may attach a separate staff registration sheet if necessary.

Additional Contact _____ Title _____ Email _____

Additional Contact _____ Title _____ Email _____

Additional Contact _____ Title _____ Email _____

Additional Contact _____ Title _____ Email _____

Business Website address _____

Please Check the BIASC Chapters you wish to receive Communications from. You may choose one, all or some.

- Baldy View
- Los Angeles & Ventura Counties
- Orange County
- Riverside County & Desert Region

What Other Associations/Organizations Do You Belong _____

MEMBERSHIP CATEGORIES – (Check applicable one)

BIASC Members are classified into two categories, Builders and Associates, choose one. To further clarify your business activity please also choose a sub category within either Builder or Associate Membership.

Builder Member: Any individual, firm or corporation who is licensed by the State of California to do business as a general building contractor (B-1 License) or as a general engineering contractor (A License) or an owner-builder, land developer, or project developer. Builder Members also complete the attached Assessment form by category.

- Production Builder \$599 Annual Base + Assessment
- Affordable Housing Builder \$599 Annual Base + Assessment
- Commercial/Industrial Builder \$599 Annual Base + Assessment
- Remodeler \$575
- Small Developer \$599 Annual Base + Assessment
- Apartment Builder \$599 Annual Base + Assessment
- Labor Contract Signatory \$599 Annual Base + Man Hours
- High-Production Developer \$599 + CBIA Major Contributor

Associate Member: Any eligible person, firm or corporation who is licensed to do business as a specialty contractor by the State of California, or who is a lending institution, architect, designer, engineer, supplier, distributor, manufacturer, publication, or any other person or entity directly or indirectly connected with the building industry.

- Small Associate (<25 employees) \$599
- Large Associate (>26 employees) \$1,299
- Industry Partner \$15,000 (includes CBIA Industry Supporter Membership)
- Individual/Sole Proprietor (Self Only) \$350
- Non-Profit \$500

ALL APPLICANTS – PLEASE COMPLETE

1) Please provide below a brief description of your business or specialty. This is very important as it will be used to properly market your company to our members under our appropriate product and/or service categories: _____



2) Total Number of Permanent Full Time Employees _____
3) Labor Coverage (If applicable, please list Union Agreements to which you are signatory): _____

4) General or Specialty Licenses/State Contractors License: _____

Classification: _____ Date Issued/Exp Date: _____

5) **BIASC Member who recommended your company for membership:**

Name _____ Company _____

PAYMENT

▶ Please call _____ for your BIASC membership dues level.

Payments may be made by check or credit card.

Send this form with a check for \$ _____, or fax this form and pay by credit card.

Make checks payable to BIASC – Send application and payments to:

Building Industry Association of Southern California

17744 Sky Park Circle, Suite 170 Ph: (949) 553-9500

Irvine, CA 92614 Fax: (949) 769-8943

I will be paying with: E-Check VISA MasterCard American Express Discover

Cardholder Name (please print) _____

Credit Card # _____ Digits on reverse side of card _____ Expiration _____

Cardholder Signature _____ Billing Zip Code _____

▶ **Credit card payments must include signature and billing zip code to be processed.**

The company, by authority of the undersigned, agrees to comply with the Building Industry Association of Southern California bylaws, policies and Code of Conduct to which this membership application is directed.

Applicant Signature _____ Date _____

Print Name _____ Title _____

Dues payments to BIASC are not deductible as charitable contributions for federal income tax purposes. However, all payments may be tax deductible as ordinary and necessary business expenses subject to exclusion for lobbying activities. **Please note: Dues are non-refundable after the application is approved and processed for membership. BIASC Tax ID# 95-2507082**

For BIASC Office Use Only:

Ck# _____

Code _____

Processed _____

2012 BIASC MEMBERSHIP DUES PROGRAM Acknowledgment Form - Builders

This Builder Acknowledgment worksheet is provided as an estimating tool based on your building projections for 2012. This information will be strictly confidential and used only to assess your BIASC membership dues as accurately as possible. If your company fits into more than one membership category, please fill out multiple forms to estimate assessments in each category. However, please note that there will be one dues cap and all estimates from any additional worksheets will be aggregated to calculate whether the cap has been met.

Understanding your BIASC Dues:

BUILDER: \$599 Base + Assessment (\$50 + 0.025% of Sales Price or Contract Price)

STEP 1 Volume Assessments will be levied on each For Sale unit built, Lot Sold or Apartment constructed within the Assessment Cap (*). The new program presumes a change to a Calendar year cycle (January to December). Invoicing for the New Dues Structure will be from Jan. 2012 to Dec. 2012. 2011 Dues will be prorated to accommodate the new 2012 billing cycle. All Volume Assessments will be collected from close of escrow, where applicable.

Please List the Projected Number of Units to be Sold/Constructed in Southern California in 2012 in each Price Category:

Price Category	Estimated # of Units		
< \$250,000	_____	x \$112.50 (or \$250,000 x 0.00025 + \$50) =	_____
\$250,000 - \$399,999	_____	x \$131.25 (or \$325,000* x 0.00025 + \$50) =	_____
\$400,000 - \$599,999	_____	x \$175.00 (or \$500,000* x 0.00025 + \$50) =	_____
\$600,000 - \$799,999	_____	x \$225.00 (or \$700,000* x 0.00025 + \$50) =	_____
\$800,000 - \$999,999	_____	x \$275.00 (or \$900,000* x 0.00025 + \$50) =	_____
> \$1,000,000	_____	x \$362.50 (or \$1,250,000 x 0.00025 + \$50) =	_____

STEP 2

ESTIMATED TOTAL ASSESSMENT: _____

TOTAL ANTICIPATED DUES (Base + Assessment): _____

Example: For 10 homes sold at \$239,999, estimation would be calculated as follows:

< \$250,000	10	x (\$250,000 x 0.00025 + \$50) =	10 x \$112.50 = \$1,125.00
TOTAL ANTICIPATED DUES (Base + Assessment):			\$1,724 (or \$599 + \$1,125)

** Midpoint in each price category used for estimation purposes.*

Determining your BIASC Dues Cap:

BIASC offers a reduced dues cap for members who also contribute to CBIA. Please check one of the statements below to determine your dues cap.

- STEP 3**
- I am contributing \$5,000 to CBIA in 2012. **Cap - \$30,000**
 - I am contributing \$25,000/\$30,000 to CBIA in 2012. **Cap - \$25,000**
 - I am contributing \$100,000 to CBIA in 2012. **Cap - \$20,000**
 - I have not made any contributions to CBIA for 2012. **Cap - \$35,000**

BIASC has multiple options for paying Membership Dues. Please choose the method that best suits your company:

- STEP 4**
- Escrow** - Easy one time setup, never write a check directly, allows you to spread payments throughout the year and avoid writing a "balance due" check at the end of the year. *(See attached escrow instructions)*
 - Full Payment** - One-time lump sum based on projections above. BIASC and Builder to shore up at the end of the calendar year projections vs. actuals collected by third party resources.
 - Quarterly Installments** - Estimates above will be used for equal quarterly payments and will also be shored up at the end of the calendar year.

Please Provide your Billing/Assessment Contact Information:

Escrow	Escrow Company Name (if applicable):
	Address:
	Contact Name & Phone:
Member Information	Member Company:
	Company Representative:
	Email Address:
	Address:
	Contact Phone:
	Other Contact Detail(s):

STEP 6 Acknowledged by: _____ Date: _____

SUBMIT BY: September 1, 2011 via MAIL/FAX/E-MAIL TO:

Eva Chow, Membership Accounting (echow@biasc.org)
Building Industry Association of Southern California
17744 Sky Park Circle, Suite 170 | Irvine, CA 92614
Tel: (949) 553-9500 ext. 130 | Fax: (949) 769-8943

2012 BIASC MEMBERSHIP DUES PROGRAM

Acknowledgment Form - Small Developers

This Builder Acknowledgment worksheet is provided as an estimating tool based on your building projections for 2012. This information will be strictly confidential and used only to assess your BIASC membership dues as accurately as possible. If your company fits into more than one membership category, please fill out multiple forms to estimate assessments in each category. However, please note that there will be one dues cap and all estimates from any additional worksheets will be aggregated to calculate whether the cap has been met.

Understanding your BIASC Dues:

SMALL DEVELOPER: \$599 Base + Assessment (\$25 per lot)

STEP 1 Volume Assessments will be levied on each For Sale unit built, Lot Sold or Apartment constructed within the Assessment Cap (*). The new program presumes a change to a Calendar year cycle (January to December). Invoicing for the New Dues Structure will be from Jan. 2012 to Dec. 2012. 2011 Dues will be prorated to accommodate the new 2012 billing cycle. All Volume Assessments will be collected from close of escrow, where applicable.

Please List the Projected Number of Units to be Sold/Constructed in Southern California in 2012 in each Price Category:

Estimated No. of Units for 2012: _____ x \$25 = _____
ESTIMATED TOTAL ASSESSMENT: _____

STEP 2 **TOTAL ANTICIPATED DUES (Base + Assessment):** _____

Example: For 10 lots developed, estimation would be calculated as follows:

Estimated No. of Lots for 2012: **10** x \$25 = **\$250**
TOTAL ANTICIPATED DUES (Base + Assessment): **\$849 (or \$599 + \$250)**

Determining your Cap:

BIASC offers a reduced dues cap for members who also contribute to CBIA. Please check one of the statements below to determine your dues cap.

- STEP 3**
- I am contributing \$5,000 to CBIA in 2012. **Cap - \$30,000**
 - I am contributing \$25,000/\$50,000 to CBIA in 2012. **Cap - \$25,000**
 - I am contributing \$100,000 to CBIA in 2012. **Cap - \$20,000**
 - I have not made any contributions to CBIA for 2012. **Cap - \$35,000**

BIASC has multiple options for paying Membership Dues. Please choose the method that best suits your company:

- STEP 4**
- Escrow** - Easy one time setup, never write a check directly, allows you to spread payments throughout the year and avoid writing a "balance due" check at the end of the year. (See attached escrow instructions)
 - Full Payment** - One-time lump sum based on projections above. BIASC and Builder to shore up at the end of the calendar year projections vs. actuals collected by third party resources.
 - Quarterly Installments** - Estimates above will be used for equal quarterly payments and will also be shored up at the end of the calendar year.

Please Provide your Billing/Assessment Contact Information:

Escrow	Escrow Company Name (if applicable):
	Address:
	Contact Name & Phone:

STEP 5

Member Information	Member Company:
	Company Representative:
	Email Address:
	Address:
	Contact Phone:
	Other Contact Detail(s):

STEP 6 Acknowledged by: _____ Date: _____

SUBMIT BY: September 1, 2011 via MAIL/FAX/E-MAIL TO:
 Eva Chow, Membership Accounting (echow@biasc.org)
 Building Industry Association of Southern California
 17744 Sky Park Circle, Suite 170 | Irvine, CA 92614
 Tel: (949) 553-9500 ext. 130 | Fax: (949) 769-8943

2012 BIASC MEMBERSHIP DUES PROGRAM

Acknowledgment Form - Affordable Housing Builders

This Builder Acknowledgment worksheet is provided as an estimating tool based on your building projections for 2012. This information will be strictly confidential and used only to assess your BIASC membership dues as accurately as possible. If your company fits into more than one membership category, please fill out multiple forms to estimate assessments in each category. However, please note that there will be one dues cap and all estimates from any additional worksheets will be aggregated to calculate whether the cap has been met.

Understanding your BIASC Dues:

AFFORDABLE HOUSING BUILDER: \$599 Base + \$50 per Unit

STEP 1

Volume Assessments will be levied on each For Sale unit built, Lot Sold or Apartment constructed within the Assessment Cap (*). The new program presumes a change to a Calendar year cycle (January to December). Invoicing for the New Dues Structure will be from Jan. 2012 to Dec. 2012. 2011 Dues will be prorated to accommodate the new 2012 billing cycle. All Volume Assessments will be collected from close of escrow, where applicable.

Please List the Projected Number of Units to be Sold/Constructed in Southern California in 2012 in each Price Category:

Estimated No. of Units for 2012: _____ x \$50 = _____
ESTIMATED TOTAL ASSESSMENT: _____
TOTAL ANTICIPATED DUES (Base + Assessment): _____

STEP 2

Example: For 10 units sold, estimation would be calculated as follows:

Estimated No. of Units for 2012: **10** x \$50 = **\$500**
TOTAL ANTICIPATED DUES (Base + Assessment): **\$1,099 (or \$599 + \$500)**

Determining your Cap:

BIASC offers a reduced dues cap for members who also contribute to CBIA. Please check one of the statements below to determine your dues cap.

STEP 3

- I am contributing \$5,000 to CBIA in 2012. **Cap - \$10,000**
 I have not made any contributions to CBIA for 2012. **Cap - \$15,000**

BIASC has multiple options for paying Membership Dues. Please choose the method that best suits your company:

STEP 4

- Escrow** - Easy one time setup, never write a check directly, allows you to spread payments throughout the year and avoid writing a "balance due" check at the end of the year. *(See attached escrow instructions)*
 Full Payment - One-time lump sum based on projections above. BIASC and Builder to shore up at the end of the calendar year projections vs. actuals collected by third party resources.
 Quarterly Installments - Estimates above will be used for equal quarterly payments and will also be shored up at the end of the calendar year.

STEP 5

Please Provide your Billing/Assessment Contact Information:

Escrow	Escrow Company Name (if applicable):
	Address:
	Contact Name & Phone:
Member Information	Member Company:
	Company Representative:
	Email Address:
	Address:
	Contact Phone:
	Other Contact Detail(s):

STEP 6

Acknowledged by: _____ Date: _____

SUBMIT BY: September 1, 2011 via MAIL/FAX/E-MAIL TO:

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 Building Industry Association of Southern California
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2012 BIASC MEMBERSHIP DUES PROGRAM

Acknowledgment Form - Apartment/Commercial/Industrial Builder

This Builder Acknowledgment worksheet is provided as an estimating tool based on your building projections for 2012. This information will be strictly confidential and used only to assess your BIASC membership dues as accurately as possible. If your company fits into more than one membership category, please fill out multiple forms to estimate assessments in each category. However, please note that there will be one dues cap and all estimates from any additional worksheets will be aggregated to calculate whether the cap has been met.

Understanding your BIASC Dues:

APARTMENT/COMMERCIAL/INDUSTRIAL BUILDER: \$599 Base + \$0.03 per Net Rentable SF Cap: \$35,000

STEP 1 Volume Assessments will be levied on each For Sale unit built, Lot Sold or Apartment constructed within the Assessment Cap (*). The new program presumes a change to a Calendar year cycle (January to December). Invoicing for the New Dues Structure will be from Jan. 2012 to Dec. 2012. 2011 Dues will be prorated to accommodate the new 2012 billing cycle. All Volume Assessments will be collected from close of escrow, where applicable.

Please List the Projected SF to be Sold/Constructed in Southern California in 2012 in each Price Category:

Estimated SF for 2012: _____ x \$0.03 per SF = _____
ESTIMATED TOTAL ASSESSMENT:

STEP 2 **TOTAL ANTICIPATED DUES (Base + Assessment):** _____

Example: For 10,000 SF sold, estimation would be calculated as follows:

Estimated No. of Lots for 2012: 10000 x \$0.03 per SF = _____ \$300
TOTAL ANTICIPATED DUES (Base + Assessment): \$899 (or \$599 + \$300)

Determining your Cap:

BIASC offers a reduced dues cap for members who also contribute to CBIA. Please check one of the statements below to determine your dues cap.

- STEP 3**
- I am contributing \$5,000 to CBIA in 2012. **Cap - \$30,000**
 - I am contributing \$25,000/\$30,000 to CBIA in 2012. **Cap - \$25,000**
 - I am contributing \$100,000 to CBIA in 2012. **Cap - \$20,000**
 - I have not made any contributions to CBIA for 2012. **Cap - \$35,000**

BIASC has multiple options for paying Membership Dues. Please choose the method that best suits your company:

- STEP 4**
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 - Full Payment** - One-time lump sum based on projections above. BIASC and Builder to shore up at the end of the calendar year projections vs. actuals collected by third party resources.
 - Quarterly Installments** - Estimates above will be used for equal quarterly payments and will also be shored up at the end of the calendar year.

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Escrow	Escrow Company Name (if applicable):
	Address:
	Contact Name & Phone:

STEP 5

Member Information	Member Company:
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	Other Contact Detail(s):

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