

BIA/OC Government Affairs Committee Presents:

Re-Entitlement for New Market Realities



Wed, September 10, 2010
Anaheim Council Chambers
200 S. Anaheim Boulevard
Anaheim, CA 92805
8:00am Attendee Check-in
8:30am - 12Noon Program

Scheduled Speakers:

Panel 1 - 8:30 - 10:00am

Moderator: **Michael Recupero**, *Recupero & Associates*
Dave Colgan, *Nossaman LLP*
William Devine, *Allen Matkins Leck Gamble Mallory & Natsis LLP*
Barry Gross, *Developers Research*
Al Zelinka, *Director of Community Development, City of Fullerton*

Panel 2 - 10:15am - 12noon

Moderator: **Christine Iger**, *Iger & Associates*
CJ Amstrup, *Planning Services Manager, City of Anaheim*
Marcus Cook, *VP Acquisitions & Forward Planning, Integral Communities*
Donna Kelly, *VP Community Development, Lennar - California Coastal Division*
Steve Ruffner, *President, KB Home Southern California*

Existing entitlements or development agreements approved at or near the top of the market must be reconsidered and adapted to new market realities. Renegotiating product type, density, site design, buildable area, development agreements, fees and infrastructure requirements can all play a major role in the success or salvation of existing entitlements. Come learn first-hand from key industry players as they share their experiences and offer advice for future projects.



Register Online:
www.biaoc.com

Fax completed form to: 949.553.3951
Call with questions: 949.224.0321

BIA/SC Member:

\$50pp registration by 5pm 9/10/10
\$60pp registration 9/11 - 9/15/10

Non-Member:

\$65pp registration by 5pm 9/10/10
\$90pp registration 9/11 - 9/15/10

City and Public Officials:

\$35pp registration by 5pm 9/10/10
\$45pp registration 9/11 - 9/15/10

Deadline to cancel previously made reservations or to register is 5pm, September 10th. Reservations not cancelled by 5pm, September 10th will be billed per company policy. Reservations for the program are required to participate in networking prior to entry into event. **Reservations for this event must be pre-paid with credit card or check payable to BIA/OC 17744 Sky Park Circle #170, Irvine, CA 92614 by September 10th.**

Sponsorships are now available!
Deadline to Sponsor: August 31st

\$500 Sponsor includes: 4 tickets to workshop, display table at workshop, logo on flyer & signage and brochure materials in attendee packet.

- \$500 Sponsor
- \$250 Sponsor
- ___ No. of tickets only

\$250 Sponsor includes: 2 tickets to workshop and name listed on signage

Company or City: _____

Attendee(s): _____

E-Mail: _____

CC #: _____

Name on Card: _____

Exp. Date: _____ Phone: _____

Billing Address of Card: _____